

# WNS Positioned in the 'Winner's Circle' in the HfS Blueprint Insurance Report

August 26, 2015

NEW YORK & MUMBAI, India--(BUSINESS WIRE)--Aug. 26, 2015-- WNS (Holdings) Limited (NYSE: WNS), a leading provider of global Business Process Management (BPM) services, today announced that it has been positioned in the 'Winner's Circle' in the HfS Insurance As-a-Service Blueprint Report.

"WNS is proud to be part of the 'Winner's Circle' in the recent HfS Insurance As-a-Service Blueprint Report. We believe that this report serves to highlight our core differentiators in the BPM Insurance space, which include deep domain expertise to handle complex insurance processes, technology-enabled services and solutions, embedded analytics, and one of the BPM industry's largest actuarial practices," said Keshav R. Murugesh, Group CEO, WNS.

As per the HfS Report, WNS was cited for the following capabilities:

- A specialist insurance BPM service provider with a focus on embedded analytics
- Domain expert performing complex, non-rule based functions
- Largest actuarial practice that helps insurers with Financial modeling, Valuation, Capital management, ALM & Investments, Product management, Solvency II & ORSA and Enterprise Risk Management
- Focus on outcome based pricing
- Consistent service delivery and smooth transition of complex processes
- Client feedback which rates WNS high on flexibility for pricing alternatives, and ability to provide end-to-end and discrete BPM solutions

WNS insurance BPM solutions are built on the company's deep experience of delivering complex business processes for several of the world's leading insurers. The insurance services vertical caters to industry-specific processes, finance and accounting, business and financial research, and analytics across the value chain of Property and Casualty, and Life, Pensions, and Annuity. WNS leverages analytics, robotic process automation tools, and proprietary technology-enabled platforms to deliver comprehensive insurance BPM services to its clients.

#### **About HfS Research**

HfS Research is the leading analyst authority and global network for IT and business services, with specific focus on global business services, digital transformation, autonomics and outsourcing.

HfS' leading edge Research 2.0 methodology serves the research, governance and services strategy needs of business operations and IT leaders across finance, supply chain, human resources, marketing, and core industry functions. The firm provides insightful and meaningful analyst coverage of best business practices and innovations that impact successful business outcomes, such as the digital transformation of operations, cloud-based business platforms, services talent development strategies, process automation and outsourcing, mobility, analytics and social collaboration. HfS applies its acclaimed Blueprint Methodology to evaluate the performance of service and technology in terms of innovating and executing against those business outcomes. In 2010 and 2011, HfS Research's Founder and CEO, Phil Fersht, was named "Analyst of the Year" by the International Institute of Analyst Relations (IIAR), the premier body of analyst-facing professionals and achieved the distinctive award of being voted the research analyst industry's Most Innovative Analyst Firm in 2012.

In 2014, HfS was named Analyst Firm of the Year, alongside Gartner and Forrester, by leading analyst observer InfluencerRelations.com.

Now in its eighth year of publication, HfS Research's acclaimed blog "Horses for Sources" is widely recognized as the most widely read and revered destination for unfettered collective insight, research and open debate about sourcing industry issues and developments. Horses for Sources today receives over a million web visits a year.

To learn more about HfS Research, please email Research@HfSResearch.com.

### **About WNS**

WNS (Holdings) Limited (NYSE: WNS), is a leading global business process management company. WNS offers business value to 200+ global clients by combining operational excellence with deep domain expertise in key industry verticals including Travel, Insurance, Banking and Financial Services, Manufacturing, Retail and Consumer Packaged Goods, Shipping and Logistics, Healthcare and Utilities. WNS delivers an entire spectrum of business process management services such as finance and accounting, customer care, technology solutions, research and analytics and industry specific back office and front office processes. As of June 30, 2015, WNS had 29,672 professionals across 37 delivery centers worldwide including China, Costa Rica, India, Philippines, Poland, Romania, South Africa, Sri Lanka, United Kingdom and the United States. For more information, visit www.wns.com.

#### Safe Harbor Provision

This document includes information which may constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the accuracy of which are necessarily subject to risks, uncertainties, and assumptions as to future events. Factors that could cause actual results to differ materially from those expressed or implied are discussed in our most recent Form 20-F and other fillings with the Securities and Exchange Commission. WNS undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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