



WNS Partners with Ramco Systems to Expand its Human Resources Outsourcing Footprint

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To target customers in North America and Europe

MUMBAI & CHENNAI, India--(BUSINESS WIRE)--Dec. 11, 2013-- WNS (Holdings) Limited (WNS) (NYSE: WNS), a leading provider of global Business Process Management (BPM) services, and [Ramco Systems](#), an enterprise software product company focused on delivering ERP applications on Cloud, Tablets and Smart phones, today announced their strategic partnership towards servicing the Human Resources Outsourcing (HRO) marketplace across industries. The joint offering will initially be targeted at customers in the North American and European markets.

Built on Ramco's VirtualWorks® platform, the Human Capital Management (HCM) suite will draw upon WNS's vast experience in people management practices and best-in-class process management, and Ramco's Cloud-based technology to provide systems and managed services to clients.

"The WNS-Ramco HCM suite is a platform on the Cloud combined with best-in-class analytics and embedded services, designed to enable its customers to migrate into a system-of-engagement model from that of system-of-records. It is designed to deliver upfront productivity to clients. The Ramco HCM platform covers the entire ambit of the HR value chain, including recruitment, workforce management, payroll and benefits, talent management, employee development and planning in a Cloud-based modular environment that incorporates best-in-class process management practices. This will provide our clients the time they need for strategic thinking and business partnering," said R. Swaminathan, Chief People Officer, WNS Global Services.

"Our investments towards building a model-based software development architecture has helped us develop multi-tenanted, SOA compliant enterprise applications on Cloud. Having witnessed good success for our cloud offering, we are now venturing into Platform as a Service space. Ramco VirtualWorks® provides a complete framework for ecosystem providers like WNS to build applications / services around Ramco and offer them to the end-users. Our partnership with WNS, will see WNS offering its [HRO services](#) on Ramco's platform. We look forward to a mutually beneficial engagement," said P. R. Venketrama Raja, Vice Chairman & Managing Director, Ramco Systems.

Commenting on the launch of the new offering, Mr. Keshav R. Muruges, Group CEO, WNS Global Services, said, "As an organization, WNS helps drive agility and excellence in performance across multiple levels of the client organization. As talent management takes center stage, the WNS-Ramco HCM suite is well-timed and will address every crucial business need of the HR fraternity. The HCM offering is a true reflection of WNS's passion for both service and innovation."

"With multiple Fortune 1000 customers, Ramco is well-recognized globally as an end-to-end provider of HR and talent management and one with a global payroll offering. Our strategic pact with WNS will help us tap the mature North American and European markets. With features like Mobility, role-based WorkSpaces, In-memory payroll processing and multi-country payroll on Cloud, the all new HCM can be deployed modularly and also seamlessly integrated with any standard ERP. The combination of Ramco's HCM with WNS's HR Services will offer a great value proposition to the end-customer," added Virender Aggarwal, CEO, Ramco Systems.

About WNS

WNS (Holdings) Limited (NYSE: WNS), is a leading global business process management company. WNS offers business value to 200+ global clients by combining operational excellence with deep domain expertise in key industry verticals including Travel, Insurance, Banking and Financial Services, Manufacturing, Retail and Consumer Packaged Goods, Shipping and Logistics, Healthcare and Utilities. WNS delivers an entire spectrum of business process management services such as finance and accounting, customer care, technology solutions, research and analytics and industry specific back office and front office processes. As of September 30, 2013, WNS had 26,630 professionals across 32 delivery centers worldwide including China, Costa Rica, India, Philippines, Poland, Romania, South Africa, Sri Lanka, United Kingdom and the United States. For more information, visit www.wns.com.

About Ramco Systems:

Ramco Systems provides next generation, end-to-end enterprise solutions that render complete transformation of the business in real time. Built on Ramco VirtualWorks®, all Ramco products are cloud architected by design and address the entire business cycle from transaction to analytics. Part of the USD 1 Billion Ramco Group, the company offers ERP, HCM, MRO, M&E, SCM, CRM, Financials, Service Management, Asset Management, Process Control, Project Management and Analytics to multiple verticals on the most appropriate cloud model—public, private and community. Ramco focuses on providing innovative business solutions that can be delivered quickly and cost-effectively in complex environments. Globally, Ramco has over 150,000 users from 1000+ customer organizations. The company has 21 offices spread across India, USA, Canada, Europe, Australia, Middle East, South Africa and APAC.

"Ramco Systems Limited (the "Company") is proposing, subject to receipt of requisite approvals, market conditions and other considerations, a rights issue of its equity shares and has filed its Draft Letter Of Offer with the Securities and Exchange Board of India ("SEBI"). The Draft Letter of Offer is available on the website of SEBI at www.sebi.gov.in, on the website of the lead manager at www.centrum.co.in and of the Company at www.ramco.com. Investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the section titled "Risk Factors" at page xiii of the aforementioned Draft Letter of Offer."

Safe Harbor Provision

This document includes information which may constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the accuracy of which are necessarily subject to risks, uncertainties, and assumptions as to future events. Factors that could cause actual results to differ materially from those expressed or implied are discussed in our most recent Form 20-F and other filings with the Securities and Exchange Commission. WNS undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Photos/Multimedia Gallery Available: <http://www.businesswire.com/multimedia/home/20131211005510/en/>

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