

## WNS Recognized as a Leader in Global Insurance BPO Solutions by HfS Research

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MUMBAI, India--(BUSINESS WIRE)--Jan. 22, 2013-- WNS (Holdings) Limited (WNS) (NYSE: WNS), a leading provider of global Business Process Outsourcing (BPO) services has been recognized as a global insurance BPO 'leader' in a November, 2012 report by HfS Research, a leading analyst authority for the global services industry.

According to HfS, providers identified as 'leaders' are vertical experts that lead with platform-based high-value global insurance BPO solutions. These companies offer the most evolved end-to-end solutions for insurance carriers, have mature back-office solutions and enhanced analytics and represent the changing face of "core BPO" in the insurance outsourcing industry.

"We are honored to be recognized as a 'Leader' in this space for the business value we have created for our clients in the global Insurance industry," said Keshav Murugesh, Group CEO, WNS Global Services. "We are able to deliver high value for three key reasons - a rich talent pool of high-end Actuarial, Analytics and Investment specialists; strong Insurance domain expertise; and the ability to align our platforms, services and engagement models with the changing requirements of our clients," he added.

"WNS has emerged as a key BPO provider in the insurance sector, with its strong customer-centric approach, flexible approach to delivery and pricing, finance and accounting pedigree and investments in supporting platforms and technology. At HfS, we expect the firm to deepen its footprint further in the sector in the coming months," said Phil Fersht, CEO & Founder, HfS Research.

For more information please visit:

http://www.hfsresearch.com/Assessing-Global-Insurance-BPO-Providers-The-HfS-FormGuide

## **About HfS FormGuides**

The HfS FormGuides provide decision-making support to compare service providers in a specific marketplace. Service providers are plotted along two major axes, market footprint and market potential. A provider's market footprint reflects the provider's revenues in the specific market that HfS Research analyzes: service delivery capabilities and the nature of the clients. Market potential measures the provider's ability to scale and grow.

## **About WNS**

WNS (Holdings) Limited (NYSE: WNS), is a leading global business process outsourcing company. WNS offers business value to 200+ global clients by combining operational excellence with deep domain expertise in key industry verticals including Travel, Insurance, Banking and Financial Services, Manufacturing, Retail and Consumer Packaged Goods, Shipping and Logistics and Healthcare and Utilities. WNS delivers an entire spectrum of business process outsourcing services such as finance and accounting, customer care, technology solutions, research and analytics and industry specific back office and front office processes. As of December 31, 2012, WNS had 25,931 professionals across 30 delivery centers worldwide including Costa Rica, India, the Philippines, Poland, Romania, South Africa, Sri Lanka, the United Kingdom and the United States. For more information, visit <a href="https://www.wns.com">www.wns.com</a>.

## Safe Harbor Statement under the provisions of the United States Private Securities Litigation Reform Act of 1995

This document includes information which may constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the accuracy of which are necessarily subject to risks, uncertainties, and assumptions as to future events. Factors that could cause actual results to differ materially from those expressed or implied are discussed in our most recent Form 20-F and other fillings with the Securities and Exchange Commission. WNS undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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