



WNS Enters Into Strategic Partnership with GT Nexus

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Will Provide Platform-based BPO Services to the Global Shipping & Logistics Industry

MUMBAI, India--(BUSINESS WIRE)--May. 7, 2012-- WNS (Holdings) Limited (WNS) (NYSE: WNS), a leading provider of global Business Process Outsourcing (BPO) services, today announced it has entered into a strategic partnership with GT Nexus, a market leading cloud-based supplychain service provider, to deliver platform-based BPO services and solutions to the Shipping and Logistics industry. According to the agreement, WNS and GT Nexus will jointly work towards providing shippers, forwarders, 3PLs and carriers with improved quality of service for their end-customers and reduced costs in areas such as documentation, freight management, contracts, pricing and analytics.

"The shipping and logistics industry has been facing multiple pressures created by unfavorable economic conditions," said Keshav R. Muruges, Group CEO, WNS. "There is a strong need within the industry for managed services to help shift inefficient and manual transactions onto a global digital platform. We believe that the integration of GT Nexus's proven cloud-based technology platform with WNS' deep domain knowledge and operational process excellence will help companies effectively manage this transition."

"One of the big opportunities for BPO providers is to build entire practices and services around existing, mature cloud technology platforms," said Aaron Sasson, CEO of GT Nexus. "Through this partnership, WNS is taking advantage of our cloud supply chain platform and offering a much needed new service for the international logistics industry. WNS has made it simple for companies in shipping and logistics to move to a complete digital transaction business process."

Jaison Augustine, Senior Vice President & Segment Head - Shipping & Logistics at WNS added, "Our 'BlackBox' solution will offer 40-60% percent reduction in costs incurred in the production of master and house bills of lading for NVOCCs and freight forwarders. It will also help increase the digitization of shipping instructions which offers benefits to both shippers and carriers alike. By introducing cutting-edge tools like optical and intelligent character recognition, scanning & imaging and workflow solutions our managed services approach will reduce cycle times and enable error-free documentation at a fraction of the current cost."

WNS currently offers a broad spectrum of services to the global shipping & logistics industry, including export and import documentation, freight audits, driver logs, trip records, Finance & Accounting and analytics. WNS's clients in this vertical include ocean carriers, 3PL's, express companies, truckers and shippers.

About WNS

WNS (Holdings) Limited (NYSE: WNS), is a leading global business process outsourcing company. WNS offers business value to 200+ global clients by combining operational excellence with deep domain expertise in key industry verticals including Travel, Insurance, Banking and Financial Services, Manufacturing, Retail and Consumer Packaged Goods, Shipping and Logistics and Healthcare and Utilities. WNS delivers an entire spectrum of business process outsourcing services such as finance and accounting, customer care, technology solutions, research and analytics and industry specific back office and front office processes. WNS has over 23,000 professionals across 25 delivery centers worldwide including Costa Rica, India, Philippines, Romania, Sri Lanka and United Kingdom. For more information, visit www.wns.com.

About GT Nexus

GT Nexus offers a cloud-based platform that the world's biggest companies use to drive efficiency and agility across the global supply chain. Leaders in manufacturing, retail and logistics services all share GT Nexus as their standard, multi-enterprise collaboration platform. Users operate against a core set of information across multiple supply chain functions to optimize the flow of goods and trade information, from order point to final payment. Customers include Xerox, Williams-Sonoma, Nestlé, DHL, Sears, Caterpillar, Kraft Foods and The Home Depot. For more information, visit www.gtnexus.com.

Safe Harbor Statement under the provisions of the United States Private Securities Litigation Reform Act of 1995

This document includes information which may constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the accuracy of which are necessarily subject to risks, uncertainties, and assumptions as to future events. Factors that could cause actual results to differ materially from those expressed or implied are discussed in our most recent Form 20-F and other filings with the Securities and Exchange Commission. WNS undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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