



WNS Enters into Collaboration with Ariba Inc. to Help Clients Enhance the Source-to-Pay Process

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MUMBAI, India--(BUSINESS WIRE)--May. 3, 2012-- WNS (Holdings) Limited (WNS) (NYSE: WNS), a leading provider of global Business Process Outsourcing (BPO) services, today announced its collaboration with Ariba Inc., (Nasdaq: ARBA), the world's business commerce network, to help its clients enhance their source-to-pay (S2P) process and improve overall business outcomes. Through Ariba, WNS's clients will now have access to the best of business process optimization services from WNS and Ariba's market-leading cloud-based collaborative commerce solutions.

The alliance will further strengthen WNS's capabilities in providing a "one-stop-shop" procurement solution coupled with a robust technology platform to its customers across the source-to-pay value chain. The WNS Ariba collaboration will portend best-in-class multi-lingual source-to-pay solutions across various industries. It will ensure enhanced customer experience, by teaming technology with process-optimization through interlaced solutions and efficient operations.

"WNS is a leading provider of comprehensive Source to Pay (S2P) solutions. This relationship with Ariba will allow us to further extend our capabilities by offering BPaaS (Business Process as a Service) for procurement services. Our clients will have access to cutting-edge S2P solutions and be able to defend their competitive position by optimizing cash flow and driving better cost efficiencies," said Sanjay Jain, Chief Capability Officer, WNS.

WNS will also re-sell Ariba's products as a part of its portfolio with the new alliance.

Commenting further on the partnership, Jon Stevens, Senior Vice President of Global Channels and Alliances, Ariba, said, "Companies around the world continue to seek new and innovative ways to drive more spend under management and improve their sourcing and procurement operations. By combining our strengths in technology with WNS's expertise in services, we can help them do just this."

About Ariba, Inc.

Ariba, Inc. is the world's business commerce network. Ariba combines industry-leading cloud-based applications with the world's largest web-based trading community to help companies discover and collaborate with a global network of partners. Using the Ariba@ Network, businesses of all sizes can connect to their trading partners anywhere, at any time from any application or device to buy, sell and manage their cash more efficiently and effectively than ever before. Companies around the world use the Ariba Network to simplify inter-enterprise commerce and enhance the results that they deliver. Join them at: www.ariba.com.

About WNS

WNS (Holdings) Limited (NYSE: WNS), is a leading global business process outsourcing company. WNS offers business value to 200+ global clients by combining operational excellence with deep domain expertise in key industry verticals including Travel, Insurance, Banking and Financial Services, Manufacturing, Retail and Consumer Packaged Goods, Shipping and Logistics and Healthcare and Utilities. WNS delivers an entire spectrum of business process outsourcing services such as finance and accounting, customer care, technology solutions, research and analytics and industry specific back office and front office processes. WNS has over 23,000 professionals across 25 delivery centers worldwide including Costa Rica, India, Philippines, Romania, Sri Lanka and United Kingdom. For more information, visit www.wns.com.

Safe Harbor Statement under the provisions of the United States Private Securities Litigation Reform Act of 1995

This document includes information which may constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the accuracy of which are necessarily subject to risks, uncertainties, and assumptions as to future events. Factors that could cause actual results to differ materially from those expressed or implied are discussed in our most recent Form 20-F and other filings with the Securities and Exchange Commission. WNS undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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