



## **WNS Collaborates with Knowledge Relay LLC to Offer Data-to-Decision Services to the Energy and Utilities Sector**

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MUMBAI, India--(BUSINESS WIRE)--Jan. 23, 2012-- WNS (Holdings) Limited (WNS) (NYSE: WNS), a leading provider of global Business Process Outsourcing (BPO) services, announced its collaboration with Knowledge Relay LLC, a leading provider of Operational Business Intelligence products and services, to offer Data-to-Decision (D2D) services to its global clients in the Energy and Utilities segment, through user-driven, self-service operational business intelligence solutions.

The agreement connects the best of business process optimization services from WNS with the unique Operational Business Intelligence (OBI) expertise from Knowledge Relay LLC. WNS and Knowledge Relay will jointly create market-leading OBI solutions designed to help clients efficiently evaluate and analyze the health and safety of operations and assets using industry-standard best practices. This includes gaining visibility not only to the past and present conditions, but also to what is likely to happen in the future ("predictive" OBI). As each company focuses on its core competencies, the alliance will aim at enhancing the customer experience by teaming business intelligence with process optimization through tools such as Information Visualizer® and lean Six Sigma, including write-back into transactional systems, richer interactive visualizations and new user interfaces.

"We are excited about our collaboration with Knowledge Relay," said Keshav R. Murugesh, Group CEO, WNS. "For WNS, the end-user experience is of prime importance, and it can be fueled only with knowledge, innovation and the right skill sets. Operational business intelligence tools enable business users to access, report, and analyze data from multiple sources more easily than ever before, with the continuing benefit of highly affordable subscription-based pricing. This makes unique analytics and forecasting capabilities much more accessible to all stakeholders."

"Our agreement joins the best of business process optimization services from WNS with the unique operational business intelligence expertise from Knowledge Relay LLC. The services and products offered together complement each other to provide one of the strongest solution sets in the industry," says Steven K. Mauss, President and CEO, Knowledge Relay LLC.

According to recent analyst and research reports, 'usability' stands out as the most important consideration in selecting business analytics, regardless of company size, industry, individual role or functional area. The launch of operational business intelligence as a service addresses this business priority by facilitating better end-user interaction with data.

### **About WNS**

WNS (Holdings) Limited (NYSE: WNS), is a leading global business process outsourcing company. WNS offers business value to 200+ global clients by combining operational excellence with deep domain expertise in key industry verticals including Travel, Insurance, Banking and Financial Services, Manufacturing, Retail and Consumer Packaged Goods, Shipping and Logistics and Healthcare and Utilities. WNS delivers an entire spectrum of business process outsourcing services such as finance and accounting, customer care, technology solutions, research and analytics and industry specific back office and front office processes. WNS has over 21,000 professionals across 23 delivery centers worldwide including Costa Rica, India, Philippines, Romania, Sri Lanka and United Kingdom. For more information, visit <http://cts.businesswire.com/ct/CT?id=smartlink&url=http%3A%2F%2Fwww.wns.com&esheet=50141416&lan=en-US&anchor=www.wns.com&index=1&md5=e0278c2238411379d343e33cd279f4be>.

### **About Knowledge Relay LLC**

Knowledge Relay LLC provides Operational Business Intelligence (OBI) tools and related data management services to large, asset/project, and finance-driven enterprises. The company helps enterprises save time and money by increasing the effectiveness of business information gathering and visualization processes. Our unique multi-layered approach to data-source-neutral migration, visualization, and distribution gives Knowledge Relay clients a powerful competitive advantage by allowing them to make better decisions, faster.

### **Safe Harbor Statement under the provisions of the United States Private Securities Litigation Reform Act of 1995**

This document includes information which may constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the accuracy of which are necessarily subject to risks, uncertainties, and assumptions as to future events. Factors that could cause actual results to differ materially from those expressed or implied are discussed in our most recent Form 20-F and other filings with the Securities and Exchange Commission. WNS undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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WNS (Holdings) Limited

#### **Media:**

**Sumi Gupta**

Public Relations

+91 (22) 4095 2263

[sumi.gupta@wns.com](mailto:sumi.gupta@wns.com)

[pr@wns.com](mailto:pr@wns.com)

or

**Investors:**  
**David Mackey**  
Investor Relations  
+1 248 630 5197  
[ir@wns.com](mailto:ir@wns.com)