



WNS Partners with AAA NCNU in a Finance & Accounting Services Contract

September 13, 2011

NEW YORK & MUMBAI, India, Sep 12, 2011 (BUSINESS WIRE) -- WNS (Holdings) Limited (NYSE: WNS), a leading provider of global Business Process Outsourcing (BPO) services, today announced its partnership with AAA of Northern California, Nevada and Utah (AAA NCNU), the second largest regional member club of AAA, a federation of affiliated automobile clubs throughout North America, for Finance and Accounting (F&A) services.

"We chose WNS as our provider for its proven expertise in finance and accounting outsourcing and its 'outcome-based' approach to solutioning. With this new association, we look forward to leveraging F&A outsourcing as a strategy to consolidate our operating models, achieving excellence in our financial reporting, and expanding the scope of operations within our chosen markets," said Siobhan McFeeney, CFO, AAA NCNU.

"We are delighted to partner with AAA NCNU, a top-notch membership organization from the AAA federation in North America, and are looking forward to helping them realize their goals through our 'outperform' motto. We will support AAA NCNU to increase its process efficiencies, save on costs and enhance recoveries," said Keshav R. Murugesh, Group CEO, WNS Global Services. "WNS is committed to making this a long-term and successful partnership," he added.

WNS has over 7000 dedicated F&A team employees delivering the entire spectrum of F&A processes ranging from simple transactions to complex analytical processes, including industry-specific processes.

About AAA NCNU

AAA of Northern California, Nevada and Utah is the second-largest regional Member club of the national organization. AAA Northern California offers a wide array of automotive, travel, insurance, DMV, financial services and consumer discounts to over 4.5 million members. AAA has been a leader and advocate for the safety and security of all travelers since it was founded more than 100 years ago.

About WNS

WNS (Holdings) Limited (NYSE: WNS) is a leading global business process outsourcing company. WNS offers business value to 200+ global clients by combining operational excellence with deep domain expertise in key industry verticals including Travel, Insurance, Banking and Financial Services, Manufacturing, Retail and Consumer Packaged Goods, Shipping and Logistics and Healthcare and Utilities. WNS delivers an entire spectrum of business process outsourcing services such as finance and accounting, customer care, technology solutions, research and analytics and industry specific back office and front office processes. WNS has over 21,000 professionals across 23 delivery centers worldwide including Costa Rica, India, Philippines, Romania, Sri Lanka and United Kingdom. For more information, visit <http://www.wns.com>.

Safe Harbor Statement under the provisions of the United States Private Securities Litigation Reform Act of 1995

This release contains forward-looking statements as defined in the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on our current expectations, assumptions, estimates and projections about our Company and our industry. The forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as "anticipate," "believe," "estimate," "expect," "intend," "will," "project," "seek," "should" and similar expressions. Those statements include, among other things, the discussions of our business strategy and expectations concerning our performance. We caution you that reliance on any forward-looking statement involves risks and uncertainties, and that although we believe that the assumptions on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate, and, as a result, the forward-looking statements based on those assumptions could be materially incorrect. These factors include but are not limited to worldwide economic and business conditions; political or economic instability in the jurisdictions where we have operations; regulatory, legislative and judicial developments; our ability to attract and retain clients; technological innovation; telecommunications or technology disruptions; future regulatory actions and conditions in our operating areas; our dependence on a limited number of clients in a limited number of industries; the implications of our recently announced accounting changes and restatement of our financial statements, and any adverse developments in existing legal proceedings or initiation of new legal proceedings; our ability to expand our business or effectively manage growth; our ability to hire and retain enough sufficiently trained employees to support our operations; negative public reaction in the US or the UK to offshore outsourcing; increasing competition in the BPO industry; our ability to successfully grow our revenue, expand our service offerings and market share and achieve accretive benefits from our acquisition of Aviva Global Services Singapore Pte. Ltd. (which we have renamed as WNS Customer Solutions (Singapore) Private Limited following our acquisition), our master services agreement with Aviva Global Services (Management Services) Private Limited; our ability to successfully consummate strategic acquisitions; and the volatility of our ADS price. These and other factors are more fully discussed in our annual report on Form 20-F for the fiscal year ended March 31, 2011 filed with the U.S. Securities and Exchange Commission which is available at <http://www.sec.gov>. In light of these and other uncertainties, you should not conclude that we will necessarily achieve any plans, objectives or projected financial results referred to in any of the forward-looking statements. Except as required by law, we do not undertake to release revisions of any of these forward-looking statements to reflect future events or circumstances.

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