

## WNS Awarded Multi-Services Contract With InterContinental Hotels Group

August 31, 2010

NEW YORK, NY and MUMBAI, INDIA, Aug 31, 2010 (MARKETWIRE via COMTEX) --WNS (Holdings) Limited (NYSE: WNS), a leading provider of global business process outsourcing services, today announced a contract to deliver analytics and customer care services for IHG (InterContinental Hotels Group) [(LSE: IHG), (NYSE: IHG) (ADRs)]. Under this multi-year agreement, WNS will deliver customer care services in several languages including German, Italian, French and Spanish to IHG's entities across Europe. WNS is also providing a dedicated analytics team to support IHG's consumer marketing programs.

"IHG is committed to meaningful and lasting customer relationships through outstanding customer service, relevant communications, and memorable customer experiences. Our success rests on our ability to understand the needs and wants of all our guests, allowing us to treat each guest as a valued individual. We chose WNS because of their deep understanding of the travel industry, strong customer care capabilities, insightful customer analytics, and their global delivery footprint," said Steve Sickle, Senior Vice President for Distribution and Relationship Marketing at IHG.

"This engagement with IHG is testimony to WNS's reputation as a world-class provider of business processes in the travel and hospitality industry. We are fully committed to IHG's goal of making their brands the first choice for guests and hotel owners," said Keshav Murugesh, Group CEO, WNS Global Services.

WNS delivers a comprehensive range of services to companies in various industries, including operations management, analytics, sales and customer care.

## **About WNS**

WNS is a leading global business process outsourcing company. Deep industry and business process knowledge, a partnership approach, comprehensive service offering and a proven track record enable WNS to deliver business value to some of the leading companies in the world. WNS is passionate about building a market-leading company valued by our clients, employees, business partners, investors and communities. For more information, visit <a href="https://www.wns.com">www.wns.com</a>.

WNS Safe Harbor Statement under the provisions of the United States Private Securities Litigation Reform Act of 1995

These forward-looking statements are based on our current expectations, assumptions, estimates and projections about our Company and our industry. The forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as "anticipate," "believe," "estimate," "expect," "intend," "will," "project," "seek," "should" and similar expressions. Those statements include, among other things, the discussions of our business strategy and expectations concerning our market position, future operations, margins, profitability, liquidity and capital resources. We caution you that reliance on any forward-looking statement involves risks and uncertainties, and that although we believe that the assumptions on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate, and, as a result, the forward-looking statements based on those assumptions could be materially incorrect. These factors include but are not limited to worldwide economic and business conditions; political or economic instability in the jurisdictions where we have operations; regulatory, legislative and judicial developments; our ability to attract and retain clients technological innovation; telecommunications or technology disruptions; future regulatory actions and conditions in our operating areas; our dependence on a limited number of clients in a limited number of industries; our ability to expand our business or effectively manage growth; our ability to hire and retain enough sufficiently trained employees to support our operations; negative public reaction in the US or the UK to offshore outsourcing; increasing competition in the BPO industry; our ability to successfully grow our revenue, expand our service offerings and market share and achieve accretive benefits from our acquisition of Aviva Global Services Singapore Pte. Ltd. (which we have renamed as WNS Customer Solutions (Singapore) Private Limited following our acquisition), or Aviva Global, and our master services agreement with Aviva Global Services (Management Services) Private Limited; and our ability to successfully consummate strategic acquisitions. These and other factors are more fully discussed in our annual report on Form 20-F for the fiscal year ended March 31, 2010 filed with the U.S. Securities and Exchange Commission which is available at www.sec.gov. In light of these and other uncertainties, you should not conclude that we will necessarily achieve any plans, objectives or projected financial results referred to in any of the forward-looking statements. Except as required by law, we do not undertake to release revisions of any of these forward-looking statements to reflect future events or circumstances.

## **Media Contact:**

Sumi Gupta Global Head - Public Relations WNS Global Services +91 (22) 4095 2263 sumi.gupta@wns.com SOURCE: WNS (Holdings) Limited