

## Virgin Atlantic Extends Strategic Relationship with WNS

July 21, 2016

NEW YORK & MUMBAI, India--(BUSINESS WIRE)--Jul. 21, 2016-- WNS (Holdings) Limited (NYSE: WNS), a leading provider of global Business Process Management (BPM) services, today announced an extension of its existing agreement with Virgin Atlantic through October, 2021. WNS will continue to provide a comprehensive range of services including Operations Management, Finance and Accounting and Cargo Revenue Management.

WNS will continue to work with the Virgin Atlantic team to facilitate the achievement of their strategic objectives through the increased use of technology and domain expertise. These include generating improved efficiency, actionable insights and business transformation.

"WNS is extremely proud to announce this 5 year extension of our strategic relationship with Virgin Atlantic," said Keshav R. Murugesh, WNS CEO. "We have worked with the Virgin Atlantic leadership team for over 12 years, and look forward to the next phase in our relationship which will leverage technology, analytics and our unparalleled knowledge of the airline industry."

"As a valued partner, WNS has proven over the years an ability to understand our changing business needs and support us to achieve our objectives. We are pleased to embark on a new chapter with WNS by our side as we drive for greater efficiency in the things we do," said Shai Weiss, Virgin Atlantic's CFO.

WNS is one of the world's largest travel BPM companies, with nearly two decades of experience providing end-to-end solutions for the <u>travel industry</u>. WNS has over 7,500 travel domain experts globally, and is a trusted partner to many of the world's leading airlines, OTAs, TMCs, hotels, cruise lines and car rental companies.

## **About Virgin Atlantic**

Virgin Atlantic was founded by entrepreneur Sir Richard Branson over 30 years ago after he decided the UK aviation industry needed shaking up and style injected back into it. On 22nd June 1984, Virgin Atlantic's inaugural flight to Newark took place, on an aircraft filled with personal friends, celebrities and the media.

Today, Virgin Atlantic flies to over 30 destinations worldwide, including locations across the United States, the Caribbean, Africa, the Middle East and Asia. Virgin Atlantic currently has 39 aircraft in its fleet with 13 787-9s, 10 A330-300s, 8 A340-600s, 8 747-400s.

## **About WNS**

WNS (Holdings) Limited (NYSE: WNS), is a leading global business process management company. WNS offers business value to 200+ global clients by combining operational excellence with deep domain expertise in key industry verticals including Travel, Insurance, Banking and Financial Services, Manufacturing, Retail and Consumer Packaged Goods, Shipping and Logistics, Healthcare and Utilities. WNS delivers an entire spectrum of business process management services such as finance and accounting, customer interaction services, technology solutions, research and analytics and industry specific back office and front office processes. As of June 30, 2016, WNS had 32,448 professionals across 42 delivery centers worldwide including China, Costa Rica, India, Philippines, Poland, Romania, South Africa, Sri Lanka, United Kingdom and the United States. For more information, visit <a href="https://www.wns.com">www.wns.com</a>.

## Safe Harbor Provision

This document includes information which may constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the accuracy of which are necessarily subject to risks, uncertainties, and assumptions as to future events. Factors that could cause actual results to differ materially from those expressed or implied are discussed in our most recent Form 20-F and other filings with the Securities and Exchange Commission. WNS undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

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